



# Powered by our people to deliver for our clients

## Business Development Executive

Brookbanks design and deliver complex mixed use, major residential and commercial build projects between £5m to £500m.

With 8 offices across the UK, we remain a privately owned multi-disciplinary consultancy, offering autonomy, flexibility and trust. Our people are empowered and supported to challenge the status quo, implement their ideas and make a real impact.

This role is based at our **Birmingham** office, with Hybrid working.



## As Business Development Executive you will be...

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Responsible for reaching out to potential clients and qualifying leads to book meetings for our Technical Directors. Ensuring our BD efforts are well-organised, tracked and followed up effectively.

- Research and identify potential clients, markets, and opportunities
- Conduct cold-calling, email outreach to generate new leads
- Qualify leads and book meetings for the Business Director and senior team
- Track leads and opportunities using our BD tracker
- Assist in preparing capability statements and proposals
- Support the organisation of client meetings, follow-ups, and industry events
- Maintain up-to-date records of client interactions, feedback, and opportunity status
- Collaborate on marketing campaigns, content, and social media to support BD goals

## What's in it for you at Brookbanks?

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- ✓ Personable environment: as a UK, privately-owned consultancy, you'll be more than just a number.
- ✓ Roadmap for progression: we're expanding into new sectors and regions, ensuring we can honour your progression.
- ✓ Autonomy: you'll have the freedom to work in your own way, create change and shape the company.
- ✓ Innovation: free from rigid processes or layers of hierarchy, we encourage fresh thinking and an entrepreneurial mindset.
- ✓ Hybrid and flexible working: we trust you to decide how you work best and endeavour to accommodate your personal circumstances.
- ✓ Scale and scope: you'll be part of many of the UK's most prestigious projects from day one.

## What we're looking for:

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- The Strong communication and interpersonal skills, both written and verbal
- Professional, self-motivated and can work independently
- Experience in outbound sales and lead generation (B2B preferred)
- Commercial awareness and an interest in construction/development industry
- Organised, detail-oriented, and capable of managing multiple priorities
- Full UK driving licence for occasional client meetings or site visits

## Want to find out more?

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To learn more over a confidential chat, simply apply or contact Zoe Evans, Head of Talent at [recruitment@brookbanks.com](mailto:recruitment@brookbanks.com)





## The Company

Expert technical, commercial and development consultants operating across all types of projects nationally.

Specialist advisors, with a track record of success, driven to support our clients' projects.

Our Development Partner (Master Developer) service is the only one of its kind in the UK. Led by ex-home builders and commercial developers to deliver our clients major development sites.

We are built to be different; we are built to guide our clients to success

### [The Brookbanks Difference](#)

Working at Brookbanks is about leading innovation, creating great outcomes and driving change.

Our work is challenging, rewarding and ever-changing, but we wouldn't be where we are today if we weren't one of the best in our field and a great place to work.

Brookbanks is built on loyalty, wellbeing, sustainability, security, and support; we take care of our people just as we take care of our clients.

### [Working for us](#)



Land, Development and Communities



Cost and Commercial



Civil Engineering



Development Management



Structural Engineering



Mechanical and Electrical Engineering